

# The role of “Samruk-Kazyna” sovereign wealth Fund in implementation of state programs of the Republic of Kazakhstan

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## **Abstract:**

One of the most important conditions of realization by the state of its functions is a formation of an effective policy in the field of management of the state assets. The role and scales of the state's participation in this process, degree and methods of its influence on production are covered in this article.

**Key words:** Samruk-Kazyna Sovereign Wealth Fund, the Republic of Kazakhstan, national projects, state strategy.

## **INTRODUCTION**

Government regulation of economy is carried out in every single country, regardless of its economic structure. At various stages of development, possibilities of regulation of economy are used in different ways according to influence of external and internal conditions and factors. In the era of globalization states are compelled to apply the principles of competitiveness and, therefore, choose the effective economic policy promoting dynamic rate of the implemented reforms, productive approach to leveling of crisis manifestations.

For providing a more effective economic development under the conditions of departure from directive and command system and transfer to market and liberal system it is necessary for the government to find an optimum correlation between state and market methods of management. In this correlation it is necessary to use positive moments of these opposing, in their native, models and consider the available world experience of functioning of institutes for development or sovereign wealth funds.

The countries with underdeveloped economy become more vulnerable for external circumstances, and the choice of own model in dynamic conditions of the global market demands revision of strategy, which can become competitive in prevention of threats of external economic influence and will promote steady industrial and innovative development.

## **Main Part:**

Samruk-Kazyna Sovereign Wealth Fund of the Republic of Kazakhstan is created in order to increase competitiveness and stability of national economy and anticipate factors of possible negative influence of changes in the world markets on economic growth in the country. A main objective of the Fund's activity is a

management of the stock of shares (participation interests) of the national companies belonging to Fund on the property right for maximizing of their long-term value and increasing of competitiveness in the world markets. [1]

The only shareholder of “Samruk-Kazyna” JSC is the Government of the Republic of Kazakhstan. The structure of Fund’s group includes the companies from key sectors of economy, including oil and gas, electrical and power, transport, telecommunication and others. The group of companies includes 599 organizations, among them corporate center “Samruk-Kazyna” JSC, 454 subsidiary organizations of all levels and 145 associated and joint organizations, financial investments, including the legal entities and banks which aren't belonged to Fund’s group according to the Law of RK “On Sovereign Wealth Fund”. [2]

The investment portfolio of “Samruk-Kazyna” JSC includes 138 projects approximately amounted to 139 billion dollars. [2] One of the key directions of investment activity of “Samruk-Kazyna” JSC consists in implementation of the investment projects included in Republican and Regional Cards of industrialization within the State program on the forced industrial innovative development of the Republic of Kazakhstan for 2010-2014. Therefore, “Samruk-Kazyna” JSC accounts for 42 % (34 billion dollars) of the total amount of the program (81 billion dollars), with creation of 21 thousand permanent workplaces. In 2013 the Fund’s group of companies had implemented 30 investment projects by a total cost of 30.9 billion dollars.

Despite a positive trend in increase of the general level of corporate management in the Fund’s companies in investment activity there is a number of the factors constraining its efficiency, including "individual", but not "portfolio" nature of management of investment projects; absence of indicators of efficiency at level of a portfolio; dependence on raw material prices and antimonopoly regulation, performing of noncommercial functions by Fund’s group of companies, including socially oriented functions which constrain the investment potential of the Fund. In 2005 - 2012 obligations of some subsidiary organizations increased to limits due to considerable volume of investments. In this connection, it is necessary to optimize a debt structure and interest costs of these companies.

Regarding the results of analysis of external and internal environment the following strengths, weaknesses, opportunities and threats of the Fund are revealed:

**Strengths:**

1. Active support of the Government of the Republic of Kazakhstan.
2. Existence of the legislation vesting Fund with authority.
3. Existence of a credit rating at level of the sovereign.
4. The projects with important social and economic value, but low profitability have financial support from the state.

**Weaknesses**

1. Existence of non-core assets in structure of some Fund’s companies.
2. High leverage of the Fund’s companies.

3. Decline in efficiency of activity due to noncommercial stress on Fund and companies' activity.

4. Disadvantages of personnel policy, including frequent rotation of management of the Fund's group of companies.

#### **Opportunities**

1. Growth of world demand for raw materials, production and services, oil price increase.

2. Increase in trade opportunities owing to integration processes.

3. Attraction of foreign investments owing to economic growth in the countries of BRIC.

4. The state policy aimed at the development of economy and attraction of foreign investments.

#### **Threats**

1. The instability in the world financial markets leading to appreciation of the borrowed capital and instability of raw material prices.

2. Change of the legislation (increase in export duties, increase of taxes, etc.).

The key purpose of the Fund is an addition of long-term value of the companies which reached the best world practices. Activity of the Fund's companies has to meet such criteria as high operational efficiency, productivity and profitability, high financial stability, high innovative level of development, transparent and optimum structure of assets.

For achievement of the target goal the Fund stimulates the companies to improvement of financial and production efficiency by means of benchmarking. The comparative analysis of the companies' activity with the leading world companies, analogs and leaders in their field, will become the main instrument of stimulation of the Fund's companies to achievement of the purpose for maximizing of long-term value. The focal point will be placed on increase of such indexes, as profitability and labor productivity. Focus of the companies on indexes of profitability and productivity will promote rapid growth of their long-term value. Along with financial performance, the attention will be focused on use of set of natural and technical and quality indexes of activity for their approximation to the analogous leading regional and world companies.

Thus, at the present time, "NC "KazMunayGas" JSC (hereinafter referred to as "KMG" JSC) is included into a number of the 50 largest oil and gas companies of the world. Therefore, on the proven recoverable oil reserves for the beginning of 2012 the company is on 25-27 place, on output of oil regarding the results of 2011 is on 35-39 place, on oil refining volume regarding the results of 2011 it is on 40-42 place, on indicators of reserves and gas capacity – is lower than on the 70th place. [3]. On indexes of economic efficiency, including an indicator of ROACE, EBITDA margin and labor productivity, "KMG" JSC is in limits of range of the corresponding values of other vertically integrated companies.

Index (2011)	Units	"KMG" JSC	CNPC	Sinopc	Repsol	OMV	TNK-BP	Gazprom Neft
ROACE	%	12.54	7.48	13.72	6.86	9.02	35.45	19.93
EBITDA margin	%	15.7	8.79	6.90	14.18	12.36	24.47	20.65
Labor productivity	Mln. KZT/person	31.5	34.9	154,7	261.9	167.6	192.0	99.8
Labor productivity on oil production, tons/person	tons/person	602	n/a	n/a	n/a	n/a	3 324	2 810

Source: Development strategy of "Samruk-Kazyna" sovereign wealth Fund" JSC for 2012 - 2022

The comparative analysis of production and financial indexes of activity of "NC "Kazakhstan temir zholy" JSC with five leading railway companies.

Indicator (2010)	Units	"NC "KTZ" JSC	UnionPacif ic	Canadian National	SNCF	DeutscheBahn	RR
ROE	%	9.1	15.7	18.7	10	7.4	11.5
EBITDA margin	%	28	45	46	10	14	26
Labor productivity	thous. KZT/person	4,059	58,154	55,522	24,833	26,481	6,321

Source: Development strategy of "Samruk-Kazyna" sovereign wealth Fund" JSC for 2012 - 2022

#### «KEGOC» JSC

Index (2011)	Units	"KEGOC" JSC	FGC UES (2010)	RedEléctricadeEspaña	Western Power Australia	Fingrid	Terna
ROACE	%	5.24	n/a	5.8	n/a	6	n/a
EBITDA Margin	%	29.7	61.5	21.3	n/a	30	75.2
Labor productivity	thous. KZT/person	12,053	29,470	175,493	54,667	318,128	112,133
Labor productivity	mln. kWh/person	9.1	20	146.9	5.14	241.3	100.61
System Average	Min.	65.7	n/a	101	217	286	65

Interruption Duration Index (SAIDI)	per year							
System Average Interruption Frequency Index (SAIFI)	Interup. per year	0.2	n/a	1.9	2	6	2.8	

Source: Development strategy of “Samruk-Kazyna” sovereign wealth Fund” JSC for 2012 - 2022

#### “Samruk-Energy” JSC

The comparative analysis with the foreign advanced companies of electrical power sector having a number of characteristics, similar to “Samruk-Energy” JSC, are as follows: KEPCO (South Korea), Vattenfall (Sweden), CEZ Group (Czech Republic), TransAlta Corporation (Canada), PGE (Poland), WGC-3 (Russia) and DTEK (Ukraine) which are national and world leaders in the field of production and transfer of the electric power.

Index (2010)	Units	“S-E” JSC	KEPCO	Vattenfall	CEZ Group	TransAlta	PGE	DTEK	WGC
ROACE	%	8.9	2.28	6.87	15.45	2.72	8.95	24.89	1.74
EBITDA margin	%	21.2	28.42	44.8	34.23	33.38	25.28	4.54	n/a
Labor productivity on electricity generation	MWh per employee	2,062	22,000	9,876	2,097	29,463	1,657	834	5,850
Labor productivity on coal production	Tons per employee	5,709	-	5,384	4,327	25,289	4,006	828	293
Equivalent fuel consumption for 1 kWh electricity generation	Gramme/kWh	366	291	310	340	246	367	390	303

Source: Development strategy of “Samruk-Kazyna” sovereign wealth Fund” JSC for 2012 - 2022

#### “NAC “Kazatomprom” JSC

In the world market of natural uranium mining, “NAC “Kazatomprom” JSC takes the leading positions. At the moment Kazakhstan provides about 25% of needs for natural uranium in the world and about 35% of its mining. The

comparative analysis with the leading transnational power companies of the world (the French AREVA, the Canadian Cameco) indicates relative comparability of indexes of financial efficiency and productivity.

Index (2010)	Units	“NAC “Kazatomprom” JSC	CAMECO Canada		AREVA		
			Hokding	Uranium	Holding	Front End	Mining
Labor productivity on uranium							
Net profit/ headcount	Mln KZT /person	7.8	13.1	9.9	3,6	5,5	4,2
production volume / headcount	tU/person	1.37	1.511	1.594	0.174	0.595	1.598
production volume of uranium	tU	9,959	8,773	8,773	8,341	8,341	8,341
net profit margin	%	26	24	27	9	11	10

Source: Development strategy of “Samruk-Kazyna” sovereign wealth Fund”  
JSC for 2012 - 2022

#### “Kazakhtelecom” JSC

Index (2010)	Units	Kazak htelec om” JSC	Britis hTele com	Deutsc heTele com	France Teleco m	Telstra	BellCa nada	Rostele com	Sibirtel ecom
ROIC	%	4.79	24.25	4.11	10.22	14.34	12.04	11.21	11.17
EBITDA margin	%	36.43	29.32	26.79	33.60	40.46	39.76	36.78	38.52
Labor productivity	thous. KZT/ person	5,010	49,50 9	52,456	57,171	80,747	53,193	7,220	7,956
Labor productivity on the fixed communication lines	Fix.lin es/ emplo yee	12.,4	181.1	142.9	267.3	191.5	185.0	158.9	172.5
Labor productivity on Broadband Access ports (BBA)	BBA ports/ emplo yee	2.,7	243.8	65.1	81.2	94.2	58.8	34.8	17.3
Density of the fixed lines of telecommunica tion	Fix. lines/ 100 men	23.47	29.92	43.81	70.18	40.67	27.56	20.73	3.12
Subscriber density of	BBA ports/	4.73	40.27	19.96	21.32	20.00	8.76	4.54	0.31

Fixed Broadband Access (BBA)	100 men								
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Source: Development strategy of “Samruk-Kazyna” sovereign wealth Fund” JSC for 2012 - 2022

“Kazpost” JSC

Index (2010)	Units	“Kazpost” JSC	Deutsche Post	Russian Post	AustraliaPost	CanadaPost
ROACE	%	6.5	22.5	9.3	4.6	17.6
EBITDA margin	%	10.5	5.9	-5.6	13.7	11.6
Income per 1 employee	thous. KZT/ person	1,238	23,281	1,577	86,494	15,324
Share of the written correspondence delivered on time within the country	%	99.7	94	90	96	95.7
Share of the parcels delivered on time within the country	%	98.6	90	n/a	96.3	n/a

Source: Development strategy of “Samruk-Kazyna” sovereign wealth Fund” JSC for 2012 - 2022

Investment activity of the Fund’s companies has to promote growth of their long-term value. Therefore, profitability and strategic importance for development of the country have to serve as the key criteria of implementation of investment projects.

Financing of investment projects have to be carried out with the use of various optimum instruments. It may include use of various mechanisms of public-private partnership, including granting the state guarantees, subsidization, rent, concession, etc., and also the budgetary financing of the investment projects initiated by the Government of the Republic of Kazakhstan.

Additional growth of value of the group of companies can be reached due to financing of the projects/companies in new priority sectors. In this case new sectors must provide generation of high income and have the high potential of further growth. And for this purpose it is be required to carry out on a constant basis the careful analysis of new opportunities and priority fields both in Kazakhstan, and overseas.

Strategic investments of the Fund have to be directed, first of all, on increase of added value, development of value chain of the existing productions, modernization of infrastructure and development of new sectors.

In order to increase share of production of manufacturing industry by Fund's assets and development of value chain, the Fund should increase the volume of the strategic investments aimed at providing growth of repartitions of the operating productions in oil and gas, chemical, mining sectors and engineering.

The Fund should pay special attention on investments in new sectors with a high potential of growth and profitability. Examples of such sectors are pharmaceuticals, logistics and transport, alternative power engineering, chemistry and petro-chemistry, projects of development of productions for providing growth of the Kazakhstan contents in purchases of the Fund's companies.

## **CONCLUSION**

Existence of Institutes for development is the important lever of controllability the economy in the conditions of crisis overcoming though the fact of their existence isn't defining in management of the state assets yet. The certain strategies assuming accurate, interconnected, system criteria of the managing activity, and also their continuous monitoring and assessment of efficiency are necessary.

Initially institutes for development were created as instruments for implementation of state programs, and in that case profit maximization wasn't a main objective of activity of such companies. However, at a stage of creation of "Samruk-Kazyna" Sovereign Wealth Fund the merger of institutes for development allowed to begin process of introduction of the advanced practice of corporate management in these companies, taking into account the European experience and experience of the similar companies of Singapore, Malaysia, adjust system of planning and budgeting, necessary procedures for increase of efficiency and transparency of the companies' activity.

"Samruk-Kazyna" Sovereign Wealth Fund is created for realization and increase of opportunities and abilities of domestic business for performance of important national tasks in the field of modernization and diversification of the economy, moving the country forward to a new level of social economic development. By means of institutes for development the state has opportunity to participate in the projects focused on creation of complete system of productions which create competitive production consistently developing a technological and economic chain of added values, which will increase competitiveness of a domestic production.

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